

2017 CATALOG

**BARREL
BUILDERS**

Napa Valley



EST. 1972



DEDUCT 30 EUROS FROM LISTED PRICE ON ORDERS PLACED BEFORE JULY 1ST

FRENCH OAK

QTY 1-50 QTY 51-150 QTY 151+

ESPRIT CLUB: 19+ RPI

Our ultra-high end Esprit Club barrel is superlative for the long-aging of your choice wines. Starting with 48 month seasoned wood, each stave is hand-picked for uniformity and grain tightness. The barrel is then stem bent and toasted using our proprietary Ambre toast, refining the delicate nuances and structural complexity of your wine.

Bordeaux Export 225L	1,130€	1,110€	1,090€
----------------------	--------	--------	--------

EXTRA TIGHT GRAIN: 17-19 RPI

The incredible tightness of the grain in this barrel leads to slow and precise extraction while enhancing complexity and richness without eclipsing the fruit subtleties and terroir profile, perfect for longer aging processes of both reds and whites.

Bordeaux Export 225L	909€	889€	869€
Bordeaux Export Thin Stave 225L	909€	889€	869€
Burgundy Export 228L	899€	879€	859€
Burgundy Traditional 228L	939€	919€	899€
Chateau Ferre 225L	935€	915€	895€
Chateau Traditional 225L	955€	935€	915€
Export 27mm 265L	935€	915€	895€
Puncheon 27mm 500L	1,195€	1,175€	1,155€

TIGHT GRAIN: 14-16 RPI

Enhancing the structure and aromatics while infusing the quintessential delicate profile characteristics Marchive is known for, our Tight Grain Barrel is the ideal choice for a wide range of both red and white varietal aging regimes.

Bordeaux Export 225L	879€	859€	839€
Bordeaux Export Thin Stave 225L	879€	859€	839€
Burgundy Export 228L	869€	849€	829€
Burgundy Traditional 228L	909€	889€	869€
Chateau Ferre 225L	905€	885€	865€
Chateau Traditional 225L	925€	905€	885€
Export 27mm 265L	905€	885€	865€
Puncheon 27mm 500L	1,165€	1,145€	1,125€

MEDIUM GRAIN: 11-13 RPI

The wood grain spacing of the staves in our Medium Grain Barrels are selected to expedite the extraction of the barrel flavor profile; elevating the wine to its full potential without overshadowing the fruit characteristics.

Bordeaux Export 225L	849€	829€	809€
Bordeaux Export Thin Stave 225L	849€	829€	809€
Burgundy Export 228L	839€	819€	799€
Export 27mm 265L	855€	835€	815€
Puncheon 27mm 500L	1,079€	1,059€	1,039€

- RPI: Rings per inch
- Toast Levels: Light, Respect, Medium, Medium Plus, Heavy
- Large Format Barrel Sizes: 300L, 400L, 600L Call for quote
- Custom Logo Lasering Available: Call for details

BARREL BUILDERS

Napa Valley

990 VINTAGE AVE, ST. HELENA, CA 94574
 OFFICE: 707.963.9963
 FAX: 707.963.5963
 EMAIL: PHIL@BARRELBUILDERS.COM

WEBSITE: BARRELBUILDERS.COM

Prices may change without notice

DEDUCT 30 EUROS FROM LISTED PRICE ON ORDERS PLACED BEFORE JULY 1ST

NO EARLY SEASON PRICING AVAILABLE FOR AMERICAN OAK

AMERICAN OAK & OTHER

QTY 1-50 QTY 51-150 QTY 151+

MARCHIVE - PENNSYLVANIA OAK *American Oak listed in USD

By seasoning our oak for 36 months, rather than the typical 24, this is unlike other American oak barrels with characteristics of freshly picked herbs, vanilla bean, and nuanced spices while minimizing the coconut and stereotypical dill notes. This tight grained American oak barrel is a beautiful fit for a wide variety of wines.

Bordeaux Export 225L	\$535	\$525	\$515
Bordeaux Export Thin Stave 225L	\$535	\$525	\$515
Burgundy Export 228L	\$535	\$525	\$515
Export 27mm 265L	\$555	\$545	\$535

BARREL BUILDERS - EASTERN EUROPEAN SELECTION

Made from forest selections of the finest tight grain wood, our Eastern European barrels are known for imparting aromatic spice components – nutmeg, cinnamon, allspice. This barrel pairs beautifully with both reds and whites, helping to create a rich and robust experience across the palate.

Bordeaux Export 225L	740€	735€	725€
Bordeaux Export Thin Stave 225L	740€	735€	725€
Burgundy Export 228L	740€	735€	725€
Export 27mm 265L	780€	765€	750€
Puncheon 27mm 500L	1,000€	990€	975€

MARCHIVE - ST. LOUIS FRENCH/AMERICAN BLEND

This barrel is the perfect alliance between the aromatic freshness of American oak and the finesse of French oak, giving the wine complexity and ideal structural balance.

Bordeaux Export 225L	645€
----------------------	------

MARCHIVE - FRENCH ACACIA

French Acacia imparts light floral aromas with subtle citrus characteristics while contributing minimal wood flavors while still adding structure and body. It is the perfect barrel if you're looking for a unique profile for your white wines.

Bordeaux Export 225L	710€
Bordeaux Export 300L	750€
Bordeaux Export 500L	1,060€

MARCHIVE - FRENCH SMALL FORMAT

Our 110L (30 gal) French oak barrels are a great option for smaller lots of wine and, with the increased surface area to wine ration, faster extraction.

110L (30 gal)	495€
---------------	------

- Toast Levels: Light, Respect, Medium, Medium Plus, Heavy
- Large Format Barrel Sizes: 300L, 400L, 600L Call for quote
- Custom Logo Lasering Available: Call for details
- Price Listed in Euros unless otherwise specified

BARREL BUILDERS

Napa Valley

990 VINTAGE AVE, ST. HELENA, CA 94574
 OFFICE: 707.963.9963
 FAX: 707.963.5963
 EMAIL: PHIL@BARRELBUILDERS.COM

WEBSITE: BARRELBUILDERS.COM

Prices may change without notice

UPRIGHT TANKS

MARCHIVE - FRENCH OAK TANK 40 HL (1,056 GAL)

40 HL (1,056 gal) Tank - 12,800€ ex: works
Accessories included in price

- Stainless Steel Ball valve tap 316L (Triclover) diameter 51mm
- Stainless Steel Ball valve tap 316L (Triclover) diameter 51mm angled 90°
- Manway flush with bottom of tank 316mm x 424mm
- Tasting tap 316L
- Man hole diameter 1,000mm with grid
- SS Cooling coil 350mm X 1560mm

MARCHIVE - FRENCH OAK TANK 50 HL (1,320 GAL)

50 HL (1,320 gal) Tank - 13,500€ ex:works
Accessories included in price

- Stainless Steel Ball valve tap 316L (Triclover) diameter 51mm
- Stainless Steel Ball valve tap 316L (Triclover) diameter 51mm angled 90°
- Manway flush with bottom of tank 316mm x 424mm
- Tasting tap 316L
- Manhole diameter 1,000mm with grid
- SS Cooling coil 350mm X 1560mm

For more than 50 years, the Marchive cooperage has put its expertise to use in the service of our customers. We still continue the tradition as master "Foudriers" have taught the younger coopers the delicate techniques of tank construction. Each tank is custom built to your specifications and we are happy to help to best utilize the requirements and space that you have available. Every stave is sawn respecting the grain of the wood to eliminate leaks and wood dowels only are used to join the staves and heading. Toasting is done the traditional way with a wood brazier fire in the tank for many hours under the watchful eye of our foudriers. When the construction is complete, the tank is tested and hand sanded for a beautiful finish. Then the accessories are installed and the hoops can be finished in your choice of colors. The tank can be left plain or lightly oiled. After delivery and setup at your winery, our tanks are guaranteed for one year and, of course, we will keep in contact to insure that you are happy with your new cooperage.

Call 707.963.9963 or email Phil at Phil@BarrelBuilders.com for more information.

**BARREL
BUILDERS**

Napa Valley

990 VINTAGE AVE, ST. HELENA, CA 94574
OFFICE: 707.963.9963
FAX: 707.963.5963
EMAIL: PHIL@BARRELBUILDERS.COM

WEBSITE: BARRELBUILDERS.COM

*Prices may change
without notice*

OAK ADJUNCTS & BUNGS

BUTLERCRAFT - AMERICAN WHITE OAK		PIECES	WEIGHT (LB.)	PRICE (USD)
ButlerCraft has developed a breakthrough 2 day convection toast wood modification process that creates a level of accuracy and consistency that is unobtainable through traditional oak infusion products. Imparting subtle flavor profiles while helping to improve structure and mouth feel, ButlerCraft is conducive to a wide range of wine varietals and styles. All ButlerCraft products are available in 5 different profile colors, each giving a unique sensory addition to your wine.	Rods - Single	1	1	\$3.75
	Fan - Single	1	1/2	\$2
	Fan - Pack	34	14	\$70
	Cubes - Bag	800	20	\$200
	Bung Inserts	45	3	\$60
	Head Inserts	24	8	\$70

OAK CHIPS	QTY 1-9	QTY 10-49	QTY 50+
Barrel Builders - Pennsylvania Oak Chips 40 lb Bag (2 X 20 lb. Infusion Bag)	\$60	\$55	\$50
Marchive - French Oak Chips 40 lb Bag (2 X 20 lb. Infusion Bag)	\$180	\$165	\$160

BARREL INSERT SYSTEMS			
American Oak Barrel Insert Systems Price does not include shipping or installation	\$75	No Qty Discount	
French Oak Barrel Insert Systems Price does not include shipping or installation	\$95	No Qty Discount	

BUNGS - HIGH QUALITY FOOD GRADE SILICONE		QTY 1-99	QTY 100-599	QTY 600+
Standard Bung		\$4.05	\$3.60	\$3.30
Easy Grip Bung		\$3.85	\$3.60	\$3.30
Super Grip Bung		\$3.85	\$3.60	\$3.30
Fermentation Bung		\$5.25	\$5.05	\$4.80

-ButlerCraft products, Oak Chips, and Bungs are available on our Online Store
 -Call 707.963.9963 for Corporate Pricing
 -Visit BarrelBuilders.com for more information
 -Price Listed in USD

BARREL BUILDERS

Napa Valley

990 VINTAGE AVE, ST. HELENA, CA 94574
 OFFICE: 707.963.9963
 FAX: 707.963.5963
 EMAIL: PHIL@BARRELBUILDERS.COM

WEBSITE: BARRELBUILDERS.COM

Prices may change
without notice

ANCILLARY PRODUCTS

CLEANING AGENT	QTY 1-6	QTY 7-19	QTY 20+
ProxyClean (Sodium Carbonate Peroxyhydrate) - 50 lb bag	\$78.00	\$72.00	\$67.00
Citric Acid - 50 lb bag	\$75.00	\$69.00	\$65.00
COOPERAGE SUPPLIES & TOOLS			
Spiles - 1 oz bag	\$15.95		
Wedges - 1 oz bag	\$7.95		\$119.00/16 oz
Hoop Nails - 1 lb bag	\$8.95		
Sulfur Discs - 1 kg pail 2.5, 5, & 10 g	\$29.00		\$295.00/Case (12 kg)
Sulfur Wicks - 1 lb bag, 5 lb bag, 50 lb case	\$15.95		\$680.00/Case (50 lb)
Sulfur Burner	\$59.00		
Gate Wax - 1 lb container	\$20.00		
Mildewcide - 1 gal container	\$48.95		\$189.95/5 gal
Barrel Seal - 1 gal container	\$58.95		
Barrel Repair Epoxy - 100 g container	\$58.95		
Cooper's Hammer	\$75.00		
Hoop Driver	\$79.00		
Hoop Driver Handle Replacement	\$21.95		
Barrel Scraper	\$55.00		
Head Tool	\$10.00		
Barrel Turner	\$150.00		
Barrel Funnel	\$45.95/12" & 14"		\$55.95/16"
Barrel Sling	\$90.00		
Flagging - 1 Stalk (~24")	\$2.95		
Spile Awl	\$12.00		
Spile Pinpunch	\$9.95		
Mesh Infusion Bag	\$10.00/12"X 24"		\$12.00/18"X 30"

-Visit BarrelBuilders.com Resources page to view video tutorials

-Cleaning Agents, Cooperage Supplies, & Tools are all available on our Online Store

**BARREL
BUILDERS**

Napa Valley

990 VINTAGE AVE, ST. HELENA, CA 94574

OFFICE: 707.963.9963

FAX: 707.963.5963

EMAIL: PHIL@BARRELBUILDERS.COM

WEBSITE: BARRELBUILDERS.COM

Prices may change
without notice

SHOP SERVICES & USED BARRELS

COOPERAGE REPAIR	DESCRIPTION	PRICE	
LABOR CHARGES		\$110 per hour	
MINIMUM CHARGES		\$55 (1/2 Hour)	
TRAVEL CHARGE	Applies if you require on-site work	\$60 per hour	
STAVE REPLACEMENT	Additional material cost not included	\$110 for first stave	\$30 for each additional stave
HEADBOARD REPLACEMENT	Additional material cost not included	\$80 for first board	\$15 for each additional board
HOOP REPAIR		\$30 per hoop	
EXTERIOR CLEANING	PROXYCLEAN™	\$20 per barrel	
INTERIOR CLEANING	PROXYCLEAN™	\$20 per barrel	
SANDING		\$75 per barrel	
BARREL RECONDITIONING		For jobs over 40 barrels working on-site is preferred	
SHAVING - STANDARD BARREL (50-60 GAL)		\$100 per barrel (1-49 barrels)	\$90 per barrel (50+ barrels)
SHAVING - SMALL BARREL		\$75 per barrel	
TOASTING - LIGHT TO MEDIUM		\$30 per barrel	
HEAD TOASTING		\$10 per head	
CUSTOM WORK			
FIT AND INSTALL PLEXIGLASS HEAD	Price per head	\$250 per head	
FIT AND INSTALL WOODEN HEAD	Price per head	\$150 per head	
CUSTOM CUT BARREL		\$260	
USED BARRELS		Call or email Yann Yann@BarrelBuilders.com for pricing and availability	

Contact Barrel Builders Shop for quotes and used barrel prices

-Shop Office: (707) 942-4291

-Shop Cell: (707) 953-8923

Email Yann Guigen, Barrel Builder's Master Cooper, with questions

-yann@barrelbuilders.com

For more information about Shop Services visit our website

-BarrelBuilders.com

Please note that Barrel Builders main office is located at

-990 Vintage Ave, St. Helena CA 94574

Barrel Builder's Shop is located at
865 Silverado Trail
Calistoga, CA 94515

Located inside Calistoga Water building
 (707) 942-4291

BARREL BUILDERS

Napa Valley

990 VINTAGE AVE, ST. HELENA, CA 94574

OFFICE: 707.963.9963

FAX: 707.963.5963

EMAIL: PHIL@BARRELBUILDERS.COM

WEBSITE: BARRELBUILDERS.COM

Prices may change
 without notice



2017 CATALOG

**BARREL
BUILDERS**

Napa Valley

—+III+—
EST. 1972

Since we began in 1972, we've seen the incredible growth and sophistication of the wine industry and we're proud to have played a part. Over the years we've helped hundreds of wineries garner awards and achieve success; congratulations to you all. Now, as we enter our 45th year of service, we'd be delighted to add you to our list of satisfied clients; let us know how we can help you elevate your wines.

Phil Burton, President